

AGROFERT GROUP

COUNTRIES

COMPANIES

234

EMPLOYEES

32770

RU

AGROFERT, spol. s.r.o was established on 25th January 1993 as a company focused on trade with fertilizers. At the time of its establishment the company had only four employees.

AGROFERT, a.s. currently consists of more than 234 companies which are active in several sectors such as chemical, food, agricultural, ground machinery & technology, forestry & timber, renewable energy sources and media. The shareholder's equity is over 1.7 billion EUR.

The AGROFERT group employs nowadays more than 32 thousand people and it is the largest private employer in the Czech Republic. According to the CZECH TOP 100 association 2017, AGROFERT is the second most admired company in the Czech Republic.

AGROFERT is the largest group in the Czech and Slovak agriculture and food sector. It is the fourth largest entrepreneur by the revenues, the fourth largest Czech exporter and the second largest chemical group in the Czech Republic. It ranks second among the producers of nitrogenous fertilizers in Europe.

AGROFERT is also the largest Czech investor in Slovakia and Germany and a significant investor in Hungary.

Successful functioning of the whole group is based on long-term relationships with business partners, high-quality work of experienced managers, experts and hardworking people, business flexibility and maximum use of synergies in the group. 04

1996 1998 1993 1994 1995 1997 25th January – establishment Transformation of the limited The company starts to invest into Entry into the Czech chemical sector: Establishment of a specialized Extension of AGETRADING of AGROFERT, spol. s.r.o. liability company into a joint-stock a national distribution network: privatization of the company Precheza company trading with pesticides: activities: trade with commodities (registered capital 3,600 EUR, company named AGROFERT a.s. acquisitions of 77N and ACHP Chemagra Joint venture DUSLO Šala (SK) four employees) companies ** Extension of trading activities: 20th May - establishment of agricultural commodities and AGROFÉRT HOLDING as agrochemicals Acquisition of the company Lovochemie 1999 2000 2002 2004 2005 2006 Entry into the food processing Acquisition of SKW Piesteritz (DE) Merger between the companies Merger between the companies Entry into the Czech market with First merger in the group: AGROFFRT HOLDING, a.s. and AGROFFRT HOLDING, a.s., merger between Chemagra and sector: Maso Planá, MASNA agricultural machinery AGFTRADING, a.s., as of 1st January AGROFERT, a.s. and AGROPROFIT AGFTRADING Studená and ADEX Acquisition of the poultry a.s. as of 1st January 2005 2004 Extension of business activities: company Hyza (SK), establishment Acquisition of the company of the company Profrost (frozen fuel trading Entry into the mill and bakery Kostelecké uzeniny bakery products), acquisition of sector: PENAM (3rd most important Acquisition of the company DEZA the Chinese chemical company group at the market) Precheza Titanium Dioxide 2008 2007 2009 2010 2011 Entry into the primary agricultural Entry into the dairy segment: Acquisition of agricultural and food Merger between the companies market: acquisition of the bakery Entry into the seament of forestry. production segment OI MA company AGROPOL Group (inclu-AGROFERT HOLDING, a.s. timber harvesting and processing group Ceres ding the company Vodňanská drůbež) and Agropol Group, a.s. as of Acquisition of the bakery company Entry into the market for Acquisition of meat processing 1st January 2010 production and sale of seeds: Šarišské pekárne a cukrárne (SK) Entry into the Hungarian market: companies: Masozávod Krahulčí OSEVA Extension of activities in Hungary, and Kmotr Devecseri entry into the Hungarian bakery Acquisition of the Dutch distributor AdBlue GreenChem

2012

Media market entry : establishment of the AGF Media group

Acquisition of the trading part of the company IKR (HU)

2013

Acquisition of the company Lieken (DE), Ecopress (SK), Mafra

2014

Acquisition of the companies Londa, NT Group (HU)

Acquisition of the majority shareholding in the company Česká vejce CZ

Division of the companies Synbiol,a.s. and AGROFERT, a.s. as of 1st January 2014

2015

Acquisitions of companies AGROFIN Svitavy, Svitavy Agropodnik, Kladrubská, Zemědělské obchodní družstvo Zálabí, Vlčnovská zemědělská, Poľnohospodárske družstvo Ludanice, ACOMWARE, AdInternet 2016

Acquisition of the companies ZEMSPOL, spol. s r.o., AGRODRUŽSTVO Kačice, AGROPARKL spol. s r.o., Lužanská zemědělská a.s., CENTROPROJEKT GROUP a.s., P E Z A a.s. (SK) 2017

Acquisition of the companies Petrochemia Blachownia, Ticket Portal Group, companies Poľnoslužby Bebrava, PD Krupá and Truhlářství Straka TOTAL INVESTMENTS (EUR)

642 M

OF WHICH
FINANCIAL INVESTMENTS (FUR)

24.7 M

REPLACEMENT & DEVELOPMENT INVESTMENTS (EUR)

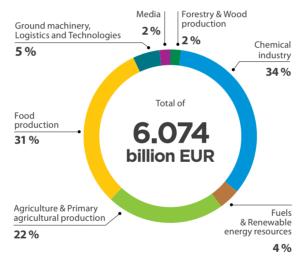
617.3 M

NUMBER OF EMPLOYEES

(yearly average)

32,770

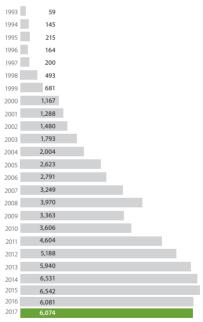
INDIVIDUAL SEGMENT'S CONTRIBUTION TO THE GROUP'S TOTAL TURNOVER IN 2017



REVENUES FROM THE SALE OF GOODS AND SERVICES

(in million EUR)

exchange rate 25,54 CZK/EUR according to the Czech National Bank as of 29. 12. 2017



CHEMICAL INDUSTRY



AGROFERT is currently the second largest group in the Czech chemical industry.

CZ IT
DE NL
ES PL
FR RO

It is the second largest producer of nitrogen mineral fertilizers in Europe.

25 YEARS
WITH RESPECT
TO SCIENCE
AND THE
ENVIRONMENT

SEGMENT'S CONTRIBUTION TO THE GROUP'S **TURNOVER IN 2017**

34% 2.074 billion EUR



EMPLOYEES

9,001

RESEARCH LABORATORIES



PRODUCTS

Fertilizers

Tar, crude benzole processing and related products manufacturing

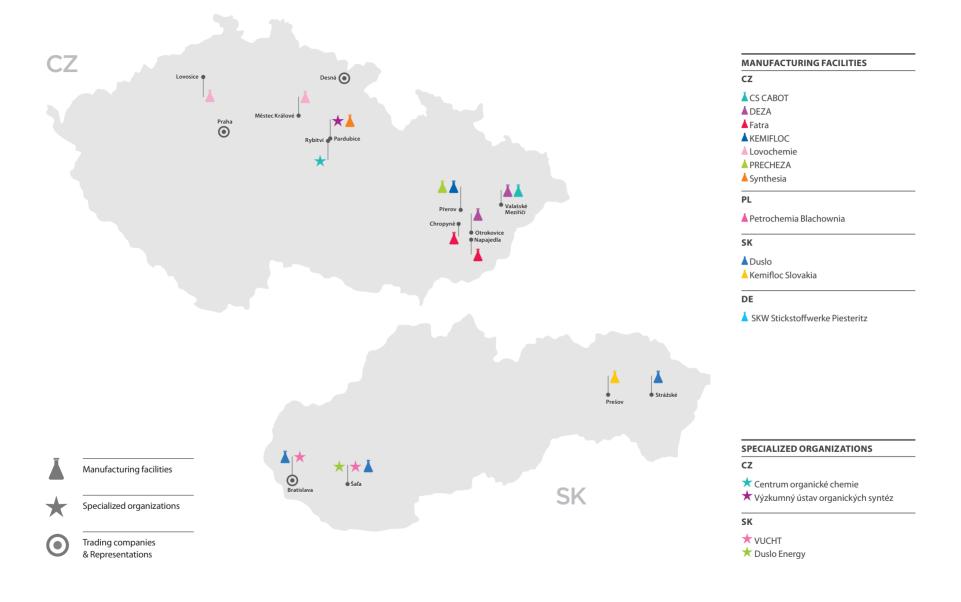
Rubber chemicals, inorganic pigments (TiO₂)

Special chemicals, construction plastics, foils (PP, PO, PVC, PET), flooring

AdBlue production



Fertilizers (production capacity)	4 210 kt/y
Crude tar (production capacity)	450 kt/y
Crude benzole (production capacity)	263 kt/y
Petrochemical processing (production capacity)	76 kt/y
TiO_2 (production capacity)	 57 kt/y
Tar oils (production capacity)	35 kt/y
Naphthalene oil (production capacity)	60 kt/y
Phthalic anhydride (production capacity)	43 kt/y
Esters (production capacity)	60 kt/y
Technical foils + flooring (production capacity)	16 kt/y
Nitrocellulose (production capacity)	8 kt/y
Organic pigments and dyes (production capacity)	7 kt/y



OBCHODNÍ ORGANIZACE A ZASTOUPENÍ

CZ

AGROFERT, Prague GreenChem CZ, Prague

SK

GreenChem SK, Bratislava

DE

Fertagra Deutschland, Frankfurt am Main Green Chem Deutschland, Lutherstadt Wittenberg

PL

Deza Polska, Szczecin Synthesia Polska, Lodz GreenChem Poland, Poznan

ΗU

AGROFERT Hungaria, Budapest GreenChem Hungary, Komárom

GB

GreenChem Solutions, Aylesbury

NL

GreenChem Holding, Breda GreenChem, Breda

FR

GreenChem France, Paris

ES

 ${\it Green Chem Solutions, Barcelona}$

IT

AGROFERT ITALIA, Muggio GreenChem Solutions Marcianise, Caserta DE

























RO

FERT - TRADERO - S.R.L., Municipiul Timișoara

RU

Synthesia, Moscow Fatra, Moscow

US

Agrofert USA, Savannah

BR

GreenChem Solutions, Florianópolis

FOOD PRODUCTION





25 YEARS WITH RESPECT TO HONEST HANDCRAFT

SEGMENT'S CONTRIBUTION TO THE GROUP'S TURNOVER IN 2017

31% 1.885 billion EUR



EMPLOYEES

13,460



PRODUCTS

Processing of fresh poultry and red meat

Production of sausages and meat products and preparations

Purchase and sale of meat

Mill production

Bakery production – fresh and frozen products

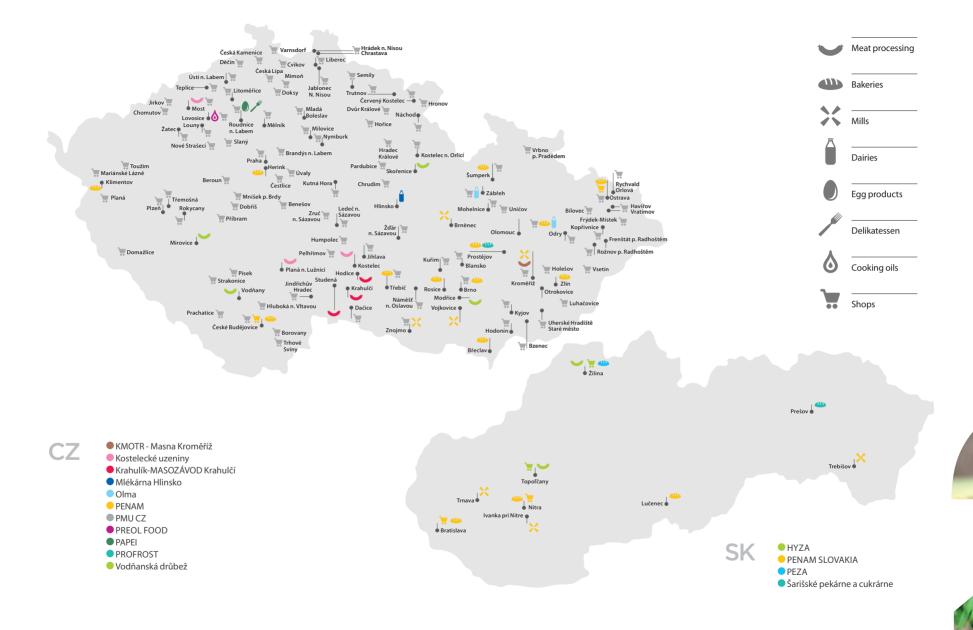
Dairy production

Delikatessen production

Production of rape and sunflower oils



SLAUGHTERS (animals/y)	CZ	SK	HU	DE
Cattle	26 K			_
Pigs	455 K			_
Poultry	66 M	26 M		_
PRODUCTION (t/y)	CZ	SK	ни	DE
Pork	34 K			_
Beef	7 K	_	_	_
Poultry	82 K	33 K	_	_
Meat products	73 K	9.5 K	_	_
Cans	700	_	_	_
Output from mills	178 K	112 K	_	_
Bakery products	122 K	42 K	26 K	490 K
Dairy products	240 K	_	_	_
Delikatessen	3.3 K	_	_	_
Egg products	2.9 K	_	_	_
Cooking oils	33 K	_	140 K	_





















AGRICULTURE & PRIMARY PRODUCTION





The backbone of the agricultural part of the AGROFERT group is formed by its agricultural services companies which trade with agricultural products through their captive service and distribution network.

Our knowledge is based on experience gained in our own agricultural production.

The backbone of the primary agricultural production part of the AGROFERT group is formed by companies which are active in the production of basic commodities for food production, processing industry and final consumers.

We place a strong emphasis on the value-added production in our own manufacturing sector as well as within the EU.

25 YEARS WITH RESPECT TO HARD WORK

SEGMENT'S CONTRIBUTION TO THE GROUP'S **TURNOVER IN 2017**

22% 1.330 billion EUR **PRODUCTS**

Fertilizers

Agricultural commodities

Agrochemicals

Seeds

Feedstuffs and feed components

Crop production

Fuels incl. biodiesel B30/B100

Agricultural fields

Cattle breeding facilities (meat and milk)

Swine breeding facilities

Poultry breeding facilities (meat and eggs)

TODAY WE FARM ON CA. (ha)	cz	SK	HU
Agricultural land	120 K	22 K	5 K
TODAY WE FARM ON CA. (ha)			
Poultry	33 M	10 M	-
Pigs	410 K		21 K
Cattle	32 K	5 K	_
of which dairy cows	14.5 K	2.5 K	_
EGG PRODUCTION (count/y)	250 M		_
MILK PRODUCTION (liters/y)	122 M	21 M	_



EMPLOYEES

6,635





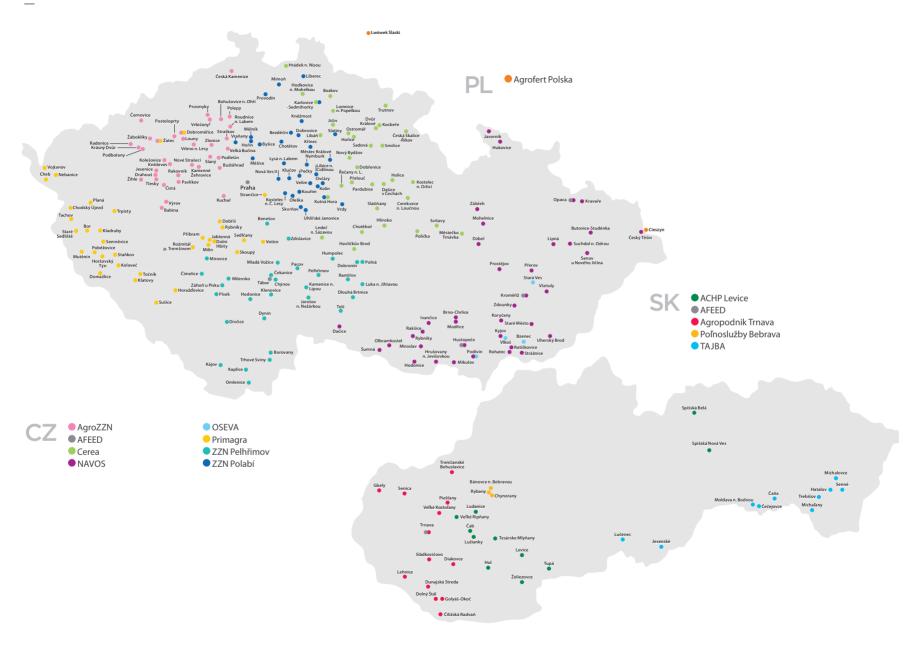
MANAGED HECTARES

147,000



R70,000

STORAGE CAPACITY (t)	cz	SK	DE	ни	PL
Solid fertilizers	300 K	105 K	4.75 K	126 K	
Liquid fertilizers	120 K	30 K	17.5 K	46 K	_
Plant commodities	2.75 M	710 K	92 K	168 K	7 K
FEED MIXTURES PRODUCTION (t/y)	780 K	90 K	-	_	
SEEDS PRODUCTION (t/y)	30 K	10.5 K			
PESTICIDES – SALE (million EUR/y)	2.1 K	800	_	1.2 K	_

















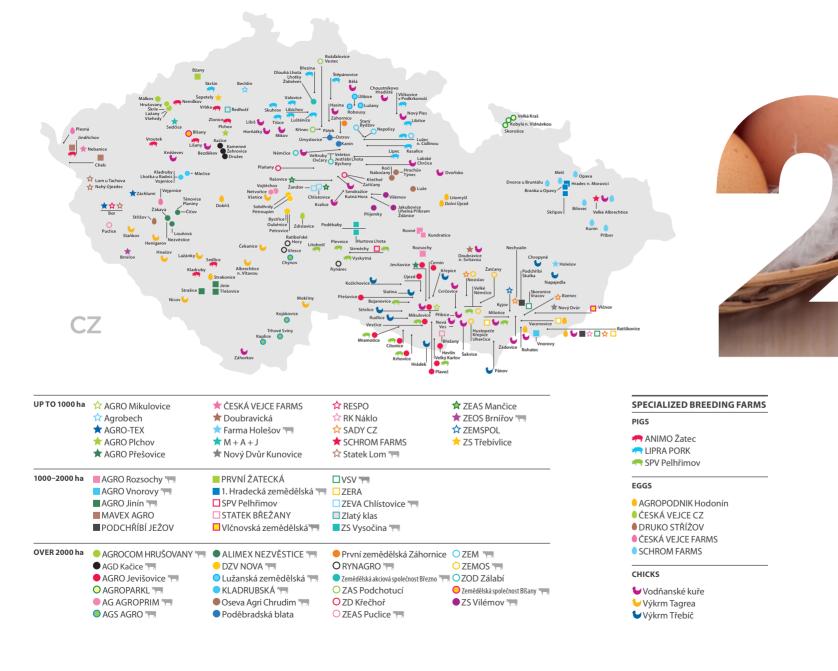


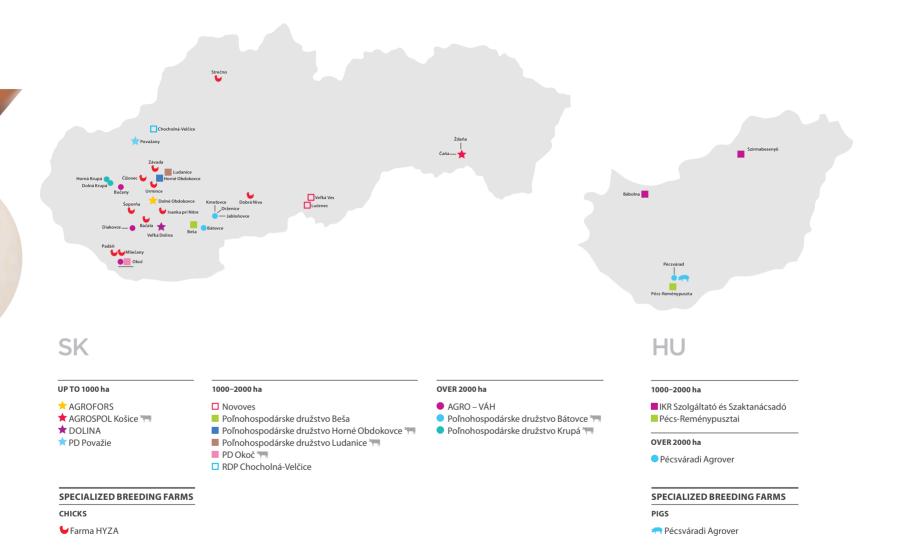












GROUND MACHINERY, LOGISTICS & TECHNOLOGIES





We are one of the most important players in the field of agricultural technics, construction technics and transportation technics on the Czech, Slovak and Hungarian market.

In the field of logistics we are specialists for land transportation of agricultural commodities, wood as well as fresh and frozen food.

We provide comprehensive services in the field of agricultural technologies, especially in the livestock production and renewable energy.

25 YEARS
WITH RESPECT
TO TECHNICS
AND INNOVATION

SEGMENT'S CONTRIBUTION TO THE GROUP'S TURNOVER IN 2017



EMPLOYEES

1,071

3%

LOGISTICS COMPANIES



3

PRODUCTS & SERVICES

Agricultural machinery
AGRI FARMING SOLUTIONS, NEW HOLLAND, CASE IH,
STEYR, AMAZONE, PICHON, STRAUTMANN,
LAND PRIDE, SIP, Tehnos

Trucks and passenger cars
IVECO, FIAT PROFESSIONAL, ŠKODA, KIA, JEEP

Construction machinery NEW HOLLAND, CASE

Services and trading with new and used machinery

Transportation of agricultural commodities and fresh and frozen food, transport of round logs and wood waste

Concept and design of technological investments into agriculture, general supplies including financing, assembly, consultancy and service

Production technology related to livestock breeding (incl. milking parlors), pig and poultry breeding

Leader in sales of tractors in the Czech Republic

Number two in sales of combine harvesters in the Czech Republic

The largest IVECO retailer in the Czech Republic

























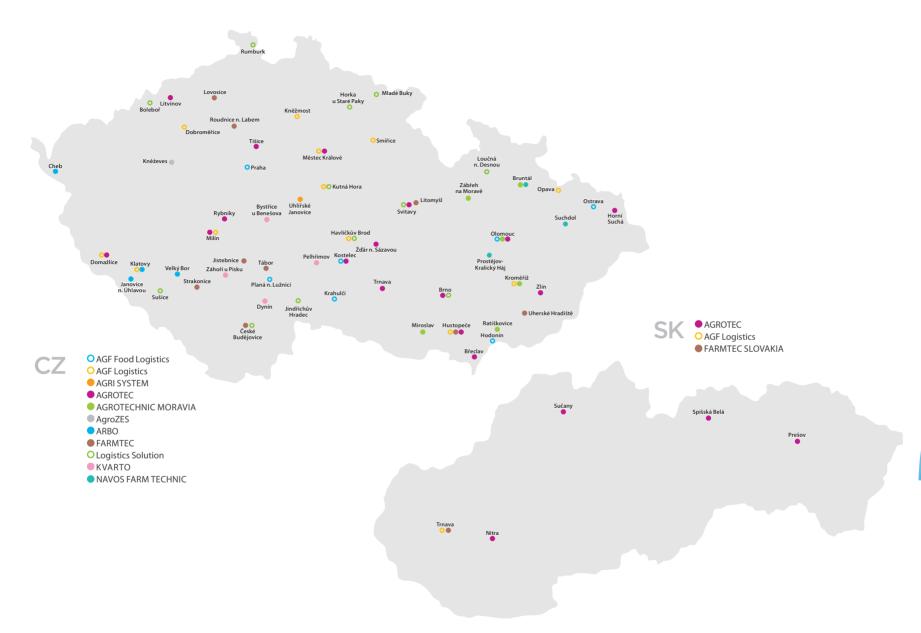


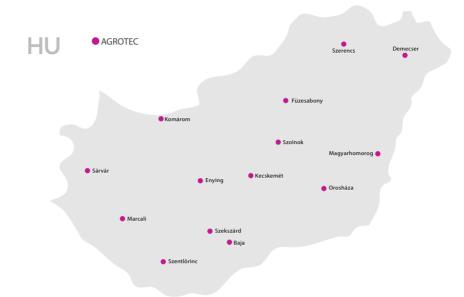


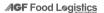












#GFL@gistics















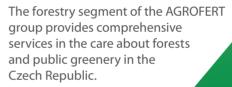






FORESTRY & TIMBER SECTOR





We are also active in the timber trade and timber processing.

25 YEARS WITH RESPECT TO NATURE

SEGMENT'S CONTRIBUTION TO THE GROUP'S **TURNOVER IN 2017**

2% 148.4 million EUR



EMPLOYEES

1,050



COMPANIES





BRANCHES

PRODUCTS & SERVICES
Timber harvesting and processing
Reforestation
Tree protection
Care of saplings
Seedlings production
Design and realization of gardens and parks
Care for public greenery

Joinery production

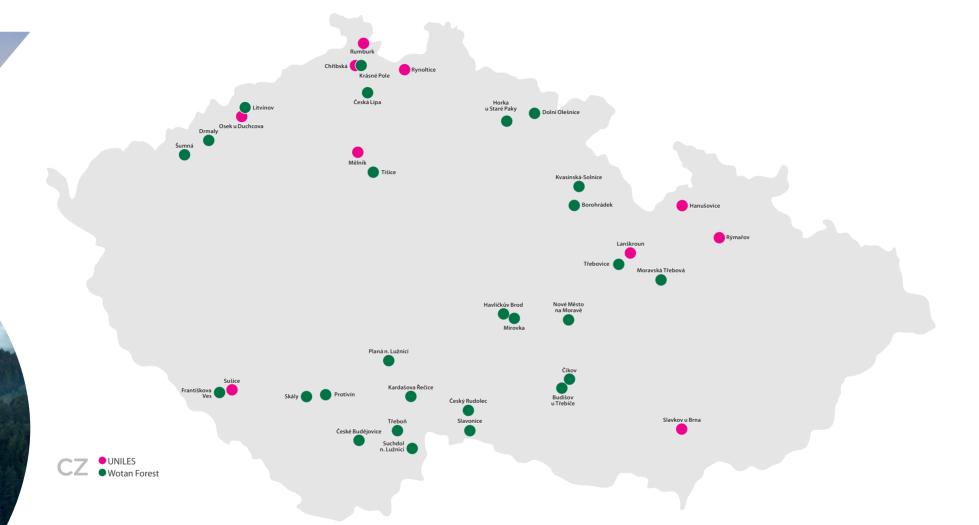


Felling (m³/y)	1 M
Saw mill output (m³/y)	300 K
Plywood production (m³/y)	36 K
Seedlings (pcs/y)	22 M
Pallet manufacturing (pcs/y)	3 M









FUELS & RENEWABLE ENERGY RESOURCES



AGROFERT is active in the fuel storage and trade in particular in the region of Western Bohemia. It also offers a comprehensive portfolio of European recognized bioliquids (RME and bioethanol) as a substitute for fossil motor fuels.

The group is also active in the segments of solid biomas, especially pellets and granules produced from grown biomas, agricultural residues or dendrobiomass.

25 YEARS
WITH RESPECT
TO SUSTAINABLE
DEVELOPMENT

SEGMENT'S CONTRIBUTION TO THE GROUP'S **TURNOVER IN 2017**

4% 220 million EUR



EMPLOYEES

1%

PUBLIC GAS STATIONS



18

PRODUCTS & SERVICES

Fuels for agricultural and non-agricultural sector

Liquid bio-fuels (RME, vegetable oils, glycerine, bio-ethanol, technical alcohol)

DDGS

Power-generating raw materials

Solid biomas (pellets, granules)

Biofuel production and cogeneration production of electrical energy



Rape seed oil methyl ester (production capacity)	175 kt/y
Rapeseed meals (production capacity)	285 kt/y
Rape seeds (processing capacity)	490 kt/y
Bio-ethanol (production capacity)	53 kt/y
Pressed seed oils (production capacity)	205 kt/y
Glycerine (production capacity)	11 kt/y
DDGS (production capacity)	49 kt/y

AGR MASS

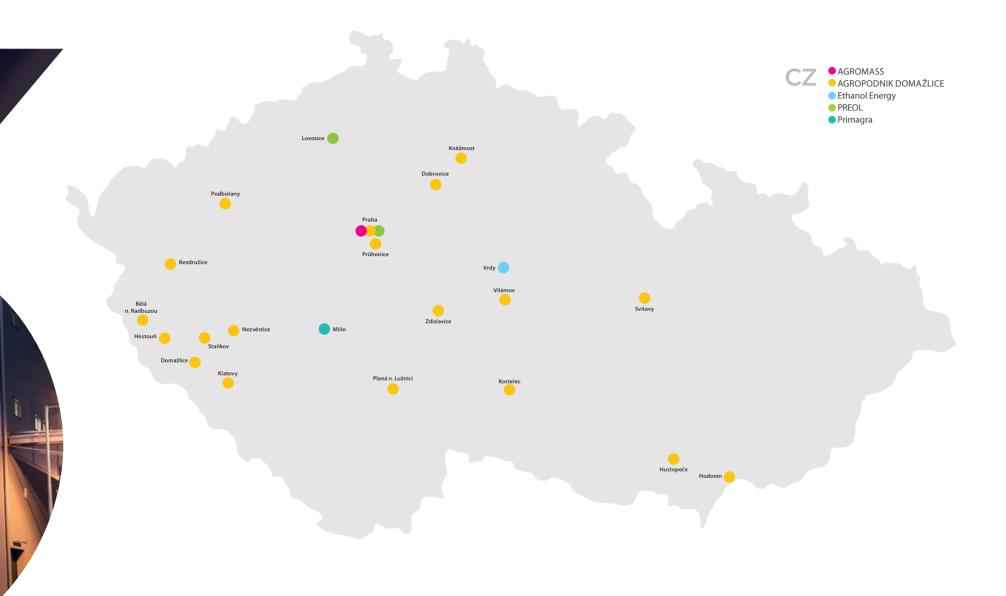


Ethanôl Energy









MEDIA





The youngest segment of the AGROFERT group comprises the products from all areas of the media market (print, internet, television, radio) and e-commerce.

We also offer services in the areas of out-of-home advertising, newspaper and magazine printing, other types of printing and services in event management.

25
YEARS
WITH RESPECT
TO OBJECTIVE
INFORMATION

SEGMENT'S CONTRIBUTION TO THE GROUP'S **TURNOVER IN 2017**

2% 132.2 million EUR



EMPLOYEES

1,369



PRINTED TITLES



TV STATIONS



MOST-LISTENED-TO RADIO STATION



Print and online titles

Daily newspapers: MF DNES, Lidové noviny, METRO, Regional weekly newspaper: 5plus2 Magazines: TÉMA, INDEX, Esprit News portals: iDNES.cz, lidovky.cz, expres.cz, Playtvak.cz

Daily newspaper: Hospodárské noviny, Monthly journals: RUNGO, Diabetik, Student Life, B2B magazines Stratégie, Zdravotnícke noviny, Obchod, Horeca magazine, server HNonline.sk, HNtelevizia.sk, časopis Evita

Music television channels: Óčko, Óčko Gold, Óčko Expres

Radio stations: Impuls, Český Impuls 981 AM, RockZone 105,9 (operator LONDA)

E-comerce servers AAAPOPTÁVKA.cz, AkcniCeny.cz

FINmarket.cz, HNlekáreň.sk aj.

Virtual operator MOBIL.cz

MAFRAPRINT printing plants high speed production, the seven rotating machines may be overprinted with: • up to 50,000,000 pages A4 per hour

- up to 500,000 prints per hour
- up to 200 meters of paper per second

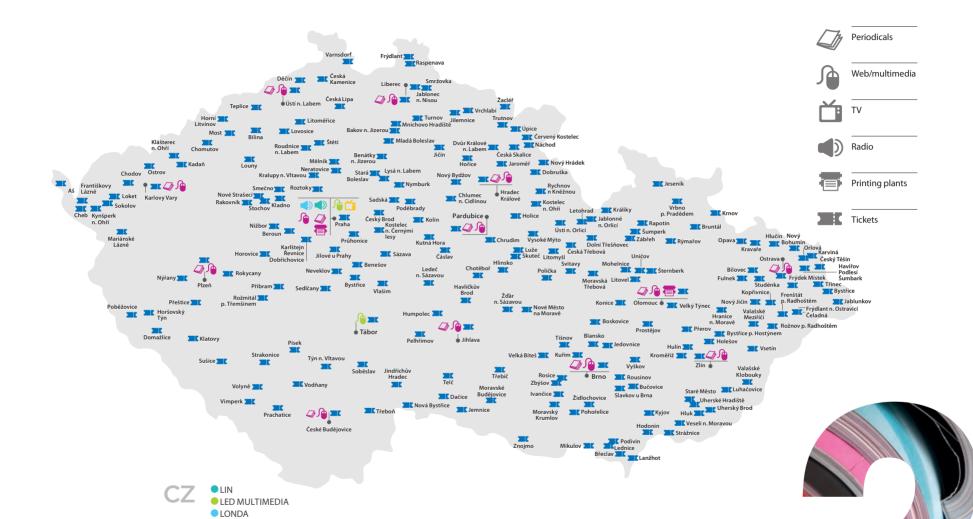
Outdoor advertising network: Ledmultimedia

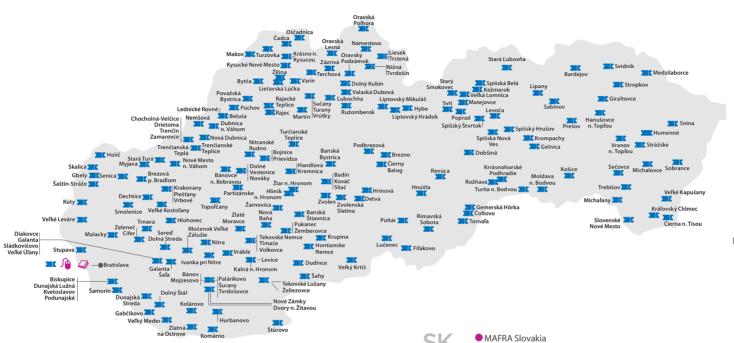
Event services

AVERAGE SALE (pcs/issue)	CZ
Mladá fronta DNES / with a TV magazine	134 K/224 K
Lidové noviny / with a magazine	37 K /53 K
Téma	59 K
AVERAGE DISTRIBUTION	
Metro (pcs/day)	280 K
5plus2 (pcs/day)	815 K
NUMBER OF READERS (per issue)	2.4 M
AVERAGE SERVER ATTENDANCE (readers/month)	7.51 M
TELEVISION AUDIENCE (viewers/week)	
TV Óčko	1.63 M
Óčko Gold	1.32 M
RADIO AUDIENCE (listeners/day)	
Rádio Impuls + Český Impuls 981 AM	1.03 M
RockZone 105,9	33 K

AVERAGE SALE (pcs/issue)	SK
Diabetik	7 K
EVITA	28 K
FITmagazín	115.8 K
Horeca	0,6 K
Hospodárske noviny	12.1 K
Krížovky	10.8 K
National Geographic	1 K
Obchod	0.3 K
RUNGO	3,7 K
Stratégie	1 K
Zdravotnícke noviny	1.4 K
AVERAGE SERVER ATTENDANCE (readers/month)	1.5 M

MAFRA Stanice O TICKETPORTAL Group





TICKETPORTAL Group

mediální skupina **mafra**

mafra digital

mafraprint.

mafra slovakia





ticketportal

CORPORATE SOCIAL RESPONSIBILITY



Our CSR strategy is based on more pillars due to a wide range of the group activities. The following overview refers to our major objectives and activities in each of them.

In the year 2014 we published the first Corporate Social Responsibility Report which comprehensively presented our activities in terms of context, numbers and stories. You may download this report in Czech and English version at www.agrofert.cz.

We regularly consult our efforts and strategy in the fields of corporate social responsibility and sustainable business with specialists, learn new things and compare our group with other companies within the platform Business for Society, of which we are a member.

25 YEARS WITH RESPECT TO HUMAN FATE



ECONOMIC AREA

Non-corrupt Entrepreneurship

AGROFERT, a.s. is the first Czech company which obtained a certificate on Fraud and Corruption Resistance Profile – granted by Det Norske Veritas, the internationally recognized Norwegian certifying authority.

Ethical Standards

- The Code of conducts of the group (www.agrofert.cz/compliance)
- Information on unethical behavior line Tell Us
- Compliance with the Code of conducts related to product advertisings
- Journalistic Code of conducts of the Mafra group

Transparency

The central purchase based on the software auction system Softrade

Quality Certification

The management quality systems are structured organizationally and by branches and connected across the AGROFERT Group through the documentation system.

The certification of AGROFERT, a.s. is closely linked to certifications of the Group companies in the following areas:

- ČSN FN ISO 9001:2009
- HACCP, GTP, IFS, BRC, ČSN EN ISO 22 000
- GMP+ International (GMP+B2, GMP+B3, GMP+B4.1)
- ISCC
- FCRP
- ČSN EN ISO 14001, ČSN EN ISO 18001 (OHSAS),
 C-o-C, atd.
- GMP+ B1
- GMP+ B4
- IFS
- BRC

The parent company AGROFERT, a.s. is certified and assessed according to the following international norms:

- ČSN EN ISO 9001: 2009 in the field of purchase, storage and sale of agricultural crops, cereals, oilseeds, leguminous vegetables and feedstuffs
- GIF
- GMP+B3 for the production of compound feed
- ISCC EU
- ISO 50001
- FAMLOS
- ČSN EN ISO 14001: 2016 Environmental management systems (implemented for the Slovak Agrochémia branch)
- FCRP



ENVIRONMENTAL AREA

We invest into environmentally friendly production and pay attention to the eco-management of our companies. We have got the certificate of ČSN EN ISO 14001.

Compliance with animal welfare standards is our natural responsibility.

COMPANY PHILANTHROPY

AGROFERT Foundation

Established on 5. 12. 2011, registered capital: 18,500 EUR. In the year 2017 there were granted ca. 4.9 M EUR (specific beneficiaries, grant procedures for non-profit organizations, Fund for single parents)

AGROFERT Foundation performs charitable activities through its branch also in the Slovak Republic.

www.nadace-agrofert.cz

Financial and Non-financial Donations

Financial support of regional and national projects based on social, cultural, sports and other activities

SOCIAL AREA

Long-term Cooperation with the Education System

- Support of vocational and secondary education (internships and traineeships in companies, financing of technical equipment)
- Cooperation with universities (internships and traineeships in companies, cooperation in the research area, teaching)
- CAREER program for graduates

Development of Regions

- Sponsoring activities (local organizations, associations, societies, clubs etc.)
- Development investments and creation of new jobs

Employee Development

- Non-financial benefits, contributions associated with commuting to work
- Safety at work (OHSAS 18001)
- Employment of people with a reduced working capacity

In 2011 we started an intensive cooperation with schools and launched the project "Backbone schools". We are looking for graduates and students who are interested in participating in the development of the AGROFERT Group.

In the agriculture sector we offer job opportunities to zootechnics, agronomists and machinery operators. In the food production sector we warmly welcome bakers and butchers to our team, in the chemistry sector we have interesting job offers for technologists and researchers.

TRAINEE PROGRAMS

The trainee program is a great opportunity for graduates before they start their first job. They become acquainted with the everyday life in the company and have a possibility to participate in our projects. This trainee program helps them to acquire new knowledge and develop new skills. The participants quickly become used to the working environment and they can give their career the right direction.

The Most In-demand Jobs:

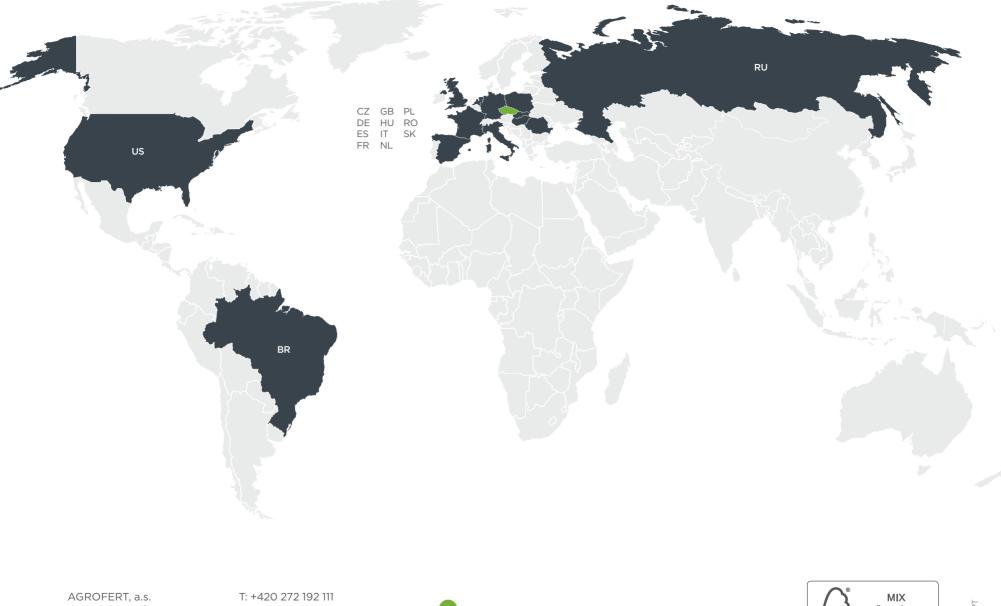
- Butchers
- Technologists
- Quality inspectors
- Sellers
- Assistants

JOB OPPORTUNITIES

Our companies offer a large number of job opportunities to well-qualified people in a variety of sectors:

- Laboratory technicians
- Workers, mechanics, zootechnics, technologists, bakers, butchers.

Due to the continuous development and expansion of the group we offer jobs in the Czech Republic and abroad.



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AGROFERT, a.s.

The scope of activities of the AGROFERT group

